

Russia Partners Receives Russian Venture Capital Association's Smart Money Award

NEW YORK and MOSCOW, October 16, 2014 – Russia Partners, the Russian private equity affiliate of alternative investment firm Siguler Guff & Company, received the Russian Venture Capital Association's Venture Investor 2014 National Award in the category of Smart Money. The award was presented during the Moscow International Open Innovations Forum on October 14th and accepted by Roman Simonov, Managing Director, and Alexander Lupachev, Director, of Russia Partners.

The Venture Investor National Awards were founded by the Russian Venture Capital Association (RVCA) and the Russian Venture Company (RVC), the fund of funds and development capital institution backed by the Russian Federation. Awards in six categories were given to leaders in the Russian venture capital industry. According to the RVCA, each award recipient exhibits professional business practices and has been instrumental in defining key trends in the development of Russia's venture capital industry.

Award nominees were initially selected based on analytical data. Funds with the highest activity levels, transaction and exit volumes were selected from more than 200 venture funds with active operations in Russia. An expert jury comprised of high-ranking government officials and leaders of Russia's largest development institutions and venture funds determined the winners through internal discussions and an anonymous voting process.

"We are honored to accept the Venture Investor 2014 National Award. Russia Partners' success is a direct result of our high caliber team and this award is a testament to their investment acumen and skill. I would like to congratulate my partners and colleagues on this well-deserved recognition," said Drew Guff, Managing Director and Founding Partner of Russia Partners.



Alexander Lupachev and Roman Simonov accept the Venture Investor 2014 National Award on behalf of Russia Partners

Operating since 1991, Russia Partners is a leading private equity investor in Russia and the countries of the former Soviet Union. Russia Partners' funds invest in fast-growing companies operating in industries that meet the developing demands of the region's rapidly growing and maturing middle class. The firm has managed six prior private equity funds and more than 65 investments since inception. Russia Partners' senior team is one of the longest-standing and most stable teams investing in the region.

Albina Nikkonen, CEO of the RVCA, commented, "We hope that the Venture Investor National Awards will become the most authoritative action for definition of leaders of the Russian venture investment market." The RVCA is Russia's first professional organization that unites the leading players of the Russian private equity and venture capital market.

Press Release



About Siguler Guff and Russia Partners:

Russia Partners, an affiliate of Siguler Guff & Company, is a private equity investment firm that makes direct equity and equity-related investments in companies operating in Russia and the countries of the former Soviet Union. Siguler Guff is a multi-strategy alternative investment firm which, together with its affiliates, has over \$10 billion of assets under management across three lines of business: multi-manager funds, direct investment funds and separate accounts. Siguler Guff serves approximately 500 institutional clients and more than 600 high net worth individuals. The Firm is headquartered in New York and has offices in Boston, Chicago, Moscow, Shanghai, São Paulo, and a local affiliate office in Mumbai. To learn more about Siguler Guff and Russia Partners, please visit www.sigulerguff.com.

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